



## Pattern of Holding of Shares

AS AT DECEMBER 31, 2016  
INCORPORATION NUMBER - 0002832

NUMBER OF SHAREHOLDERS (Ordinary Shareholders)	SHAREHOLDING			SHARES HELD
	From	-	To	
899	1		100	19,535
330	101		500	84,868
122	501		1000	85,824
182	1001		5000	359,592
20	5001		10000	137,810
2	10001		15000	22,327
3	15001		20000	48,469
1	20001		25000	21,206
1	25001		30000	28,915
1	45001		50000	46,255
1	590001		595000	590,130
1	12315001		12320000	12,316,060
1	47500001		50000000	47,819,350

CATEGORIES OF SHAREHOLDERS (Ordinary Shareholders)	SHARES HELD	PERCENTAGE
Directors, Chief Executive Officer and their spouse and minor children	77	0.00%
Associated Companies, undertakings and related parties	60,135,410	97.65%
Nit and ICP	58	0.00%
Banks, Development Financial Institutions, Non-Banking Financial Institutions	3,840	0.01%
Insurance Companies	21,206	0.03%
Shareholders holding 5% and above	60,135,410	97.65%
General Public (Local)	753,392	1.22%
Others	666,358	1.08%

Note: some of the shareholders are reflected in more than one category

**KAMRAN Y. MIRZA**  
Chairman

Karachi: March 10, 2017



## Details of Pattern of Shareholding as per Requirements of the Code of Corporate Governance

### **CATEGORIES OF SHAREHOLDERS (Ordinary Shareholders)**

<b>ASSOCIATED COMPANIES, UNDERTAKING AND RELATED PARTIES</b>	
PHILIP MORRIS INVESTMENTS B.V.	47,819,350
PHILIP MORRIS BRANDS SARL	12,316,060
	<u>60,135,410</u>

### **DIRECTORS AND THEIR SPOUSE(S) AND MINOR CHILDREN**

MR. KAMRAN Y. MIRZA	50
LT.GEN.(R).TARIQ KHAN	20
MR. ANTON STANKOV	3
MR. ALEXANDER REISCH	1
MR. JOAO MANUEL	1
MS. HEE KYUNG YUN	1
MS. EE WON CHEN	1
	<u>77</u>

### **PUBLIC SECTOR COMPANIES AND CORPORATION, BANKS, DEVELOPMENT FINANCE INSTITUTIONS, NON-BANKING FINANCE INSTITUTIONS, INSURANCE COMPANIES, TAKAFUL, MODARBAS AND PENSION FUNDS**

INVESTMENT CORPORATION OF PAKISTAN	58
HABIB BANK LIMITED	132
MCB BANK LIMITED	3,228
CDC-TRUSTEE AKD INDEX TRACKER FUND	480
PAKISTAN REINSURANCE COMPANY LIMITED	21,206
	<u>25,104</u>

### **SHAREHOLDERS HOLDING (Ordinary Shareholders) 5% OR MORE VOTING RIGHTS IN THE LISTED COMPANY**

PHILIP MORRIS INVESTMENTS B.V.	47,819,350
PHILIP MORRIS BRANDS SARL	12,316,060
	<u>60,135,410</u>



## Pattern of Shareholdings - (Preference Shareholder)

DETAILS AS AT DECEMBER 31, 2016

CATEGORIES OF PREFERENCE SHAREHOLDERS	PREFERENCE SHARES HELD	PERCENTAGE
Holding and Associated Companies	1,046,400,000	100.00%

DETAILS OF PATTERN OF PREFERENCE SHAREHOLDING AS PER REQUIREMENTS OF THE CODE OF CORPORATE GOVERNANCE

### CATEGORIES OF PREFERENCE SHAREHOLDERS

ASSOCIATED COMPANIES, UNDERTAKING AND RELATED PARTIES	
PHILIP MORRIS INVESTMENTS B.V.	832,097,280
PHILIP MORRIS BRANDS SARL	214,302,720
	<u>1,046,400,000</u>

PATTERN OF HOLDING OF PREFERENCE SHARES AS AT DECEMBER 31, 2016

INCORPORATION NUMBER – 0002832

NUMBER OF PREFERENCE SHAREHOLDERS	PREFERENCE SHAREHOLDING		PREFERENCE SHARES HELD
	FROM	TO	
1	1	250,000,000	214,302,720
1	250,000,001	850,000,000	832,097,280

**KAMRAN Y. MIRZA**  
Chairman